

Defining Boundaries: The Critical Role of External Service Providers (ESPs) in Securing the DIB

MSPs for the Protection of Critical Infrastructure



Your Presenters

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SP6



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VP Partner Strategy
Summit 7



The Impact of ESPs in the Overall CMMC Program (or world of CUI)



The Impact of ESPs in the Overall CMMC Program (or world of CUI)

OR PROVIDE SECURITY PROTECTION



The Impact of ESPs in the Overall CMMC Program (or world of CUI)



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BASIC ASSUMPTION

Nonfederal Organizations can implement a variety of potential security solutions...



...to satisfy security requirements.



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The Impact of ESPs in the Overall CMMC Program (or world of CUI)

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- (2020)** directly or using external service providers (e.g., managed services)

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The Impact of ESPs in the Overall CMMC Program (or world of CUI)

BASIC ASSUMPTION

Nonfederal Organizations can implement a variety of potential security solutions...

- (2015)** either directly or through the use of managed services
- (2020)** directly or using external service providers (e.g., managed services)
- (2024)** or use external service providers ...to satisfy security requirements.



The Impact of ESPs in the Overall CMMC Program (NIST 171rev3)



3.16.3. External System Services

REQUIREMENT: 03.16.03

- a. Require the providers of external system services used for the processing, storage, or transmission of CUI, to comply with the following security requirements: *[Assignment: organization-defined security requirements]*.
- b. Define and document user roles and responsibilities with regard to external system services including shared responsibilities with external providers.
- c. Implement processes, methods, and techniques to monitor security requirement compliance by external service providers on an ongoing basis.

DISCUSSION

External system services are provided by external service providers. Organizations establish relationships with external service providers in a variety of ways, including through business partnerships, contracts, interagency agreements, lines of business arrangements, licensing agreements, joint ventures, and supply chain exchanges. The responsibility for managing risks from the use of external system services remains with the organization charged with protecting



The Impact of ESPs in the Overall CMMC Program (and the DIB)

The CMMC Guides (Scoping and Assessment)



- External Service Providers
- Security Protection Assets



The Impact of ESPs in the Overall CMMC Program (or Federal Programs World)

NIST 800-53



External Information
System Service Provider

A provider of external information system services to an organization through a variety of consumer-producer relationships including but not limited to: joint ventures; business partnerships; outsourcing arrangements (i.e., through contracts, interagency agreements, lines of business arrangements); licensing agreements; and/or supply chain exchanges.

Can you imagine a security and compliance world without External Service Providers?



The Impact of ESPs in the Overall CMMC Program (and the DIB)

- ❑ **Percent of DIB organizations leveraging External Service Providers**

50% - 70%

Estimates from
The Collective



The Impact of ESPs in the Overall CMMC Program (and the DIB)

- ❑ **Percent of CMMC Level 2 Requirements Covered by External Service Providers**

40% - 70%

Security
Requirement
Covered By ESPs

Estimates from
The Collective



MSPs for the Protection of Critical Infrastructure

Overview



MANAGED
SERVICE
PROVIDER
COLLECTIVE

www.MSPCollective.org

Who We Are

MSPs for the Protection of Critical Infrastructure (The MSP Collective) is a 501(c)6 Non-Profit Organization dedicated to helping the US Government and Federal Ecosystem understand the important role External Service Providers can play in protecting critical infrastructure

Mission:

To inform the US Government and Critical Infrastructure industries on topics related to Managed Service Providers and Managed Security Service Providers dedicated to the National Security mission of maintaining a secure, functioning, and resilient critical infrastructure



Main Positions of MSP Collective

Standards – Is NIST 800-171 enough for Service Providers?

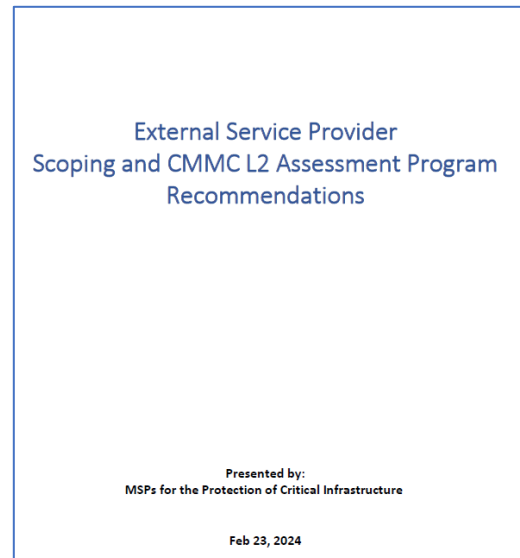


Congressional Appropriations for the SMBs



RPO Certification – Do the current requirements make sense?

ESP Program and Scoping Guidance Recommendations



ESP Program Recommendations

All Service Providers who perform or deliver security capabilities on behalf of the OCS must be validated for implementation of the same CMMC level requirements as the OSCs they support.

DIB contractors would receive the ***CMMC Level 2 Certification Assessment***, Service Providers would receive the ***CMMC Level 2 Validation Assessment***


Cyber AB Designation: **Validated Service Provider (VSP)**



ESP Program Recommendations

ECOSYSTEM ROLE ^

- RP
- CCP
- RPO
- CCA
- RPA
- PI
- C3PAO
- LTP
- LPP
- VSP ← New Designation



WE DELIVER IT

STREET ADDRESS
CITY, ST, ZIP

UNITED STATES

New Designation

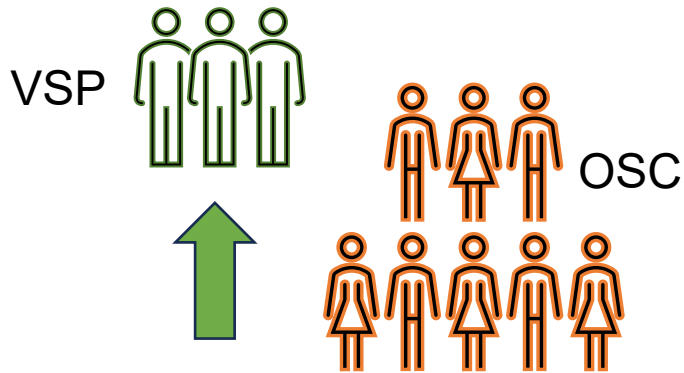
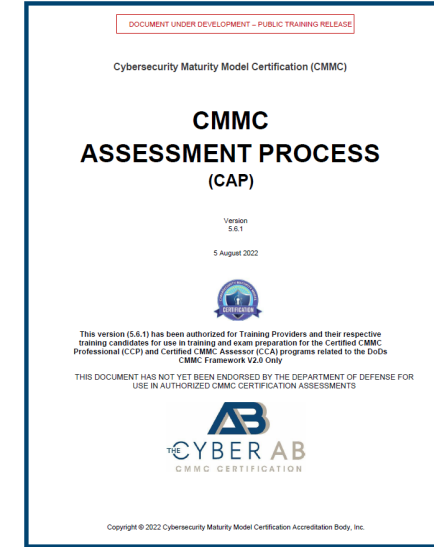
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ESP Program Recommendations

Include VSP Guidance in:

- The CMMC Level 2 Scoping Guide
- The CMMC Assessment Process



The Cyber AB will **prioritize VSP Assessments** by C3PAOs

High-Level Validated Shared Responsibility Matrix (SRM) included on the Cyber AB marketplace

Category Name	CMMC 2.0	NIST Control Statement	AO	Assessment Objectives	[MSP] Responsibility
Access Control (AC)	AC.L2-3.1.3	Control the flow of CUI in accordance with approved authorizations.	3.1.3[a]	[a] information flow control policies are defined.	
			3.1.3[b]	[b] methods and enforcement mechanisms for controlling the flow of CUI are defined.	S
			3.1.3[c]	[c] designated sources and destinations (e.g., networks, individuals, and devices) for CUI within the system and between interconnected systems are identified.	
			3.1.3[d]	[d] authorizations for controlling the flow of CUI are defined.	S
			3.1.3[e]	[e] approved authorizations for controlling the flow of CUI are enforced.	F

F = Full
S = Shared



ESP Scoping Recommendations

The scope of services provided varies by ESP

MSPs and MSSPs unlikely to process, store, or transmit CUI for clients

View of the Collective:

- Services delivered that fully or partially address NIST 800-171 requirements for the OSC must be identified in a Shared Responsibility Matrix (SRM)
- The people, processes, and technology leveraged to deliver those services should be in scope for the MSP's or MSSP's own CMMC L2 assessment
- MSPs and MSSPs using Non-US Persons for clients with ITAR, EAR or NOFORN data must demonstrate that physical and logical access to the OSC environment has been removed



ESP Scoping Recommendations

Examples of assets in scope

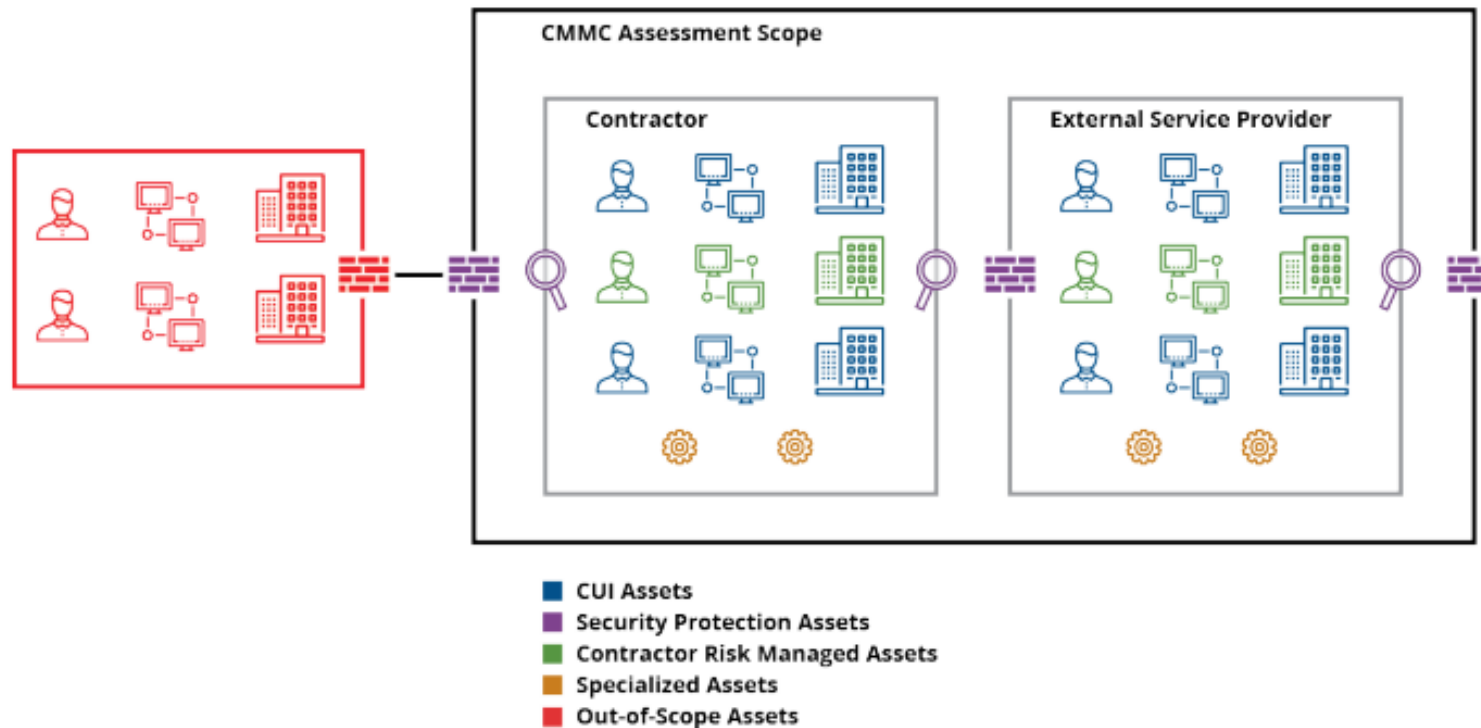
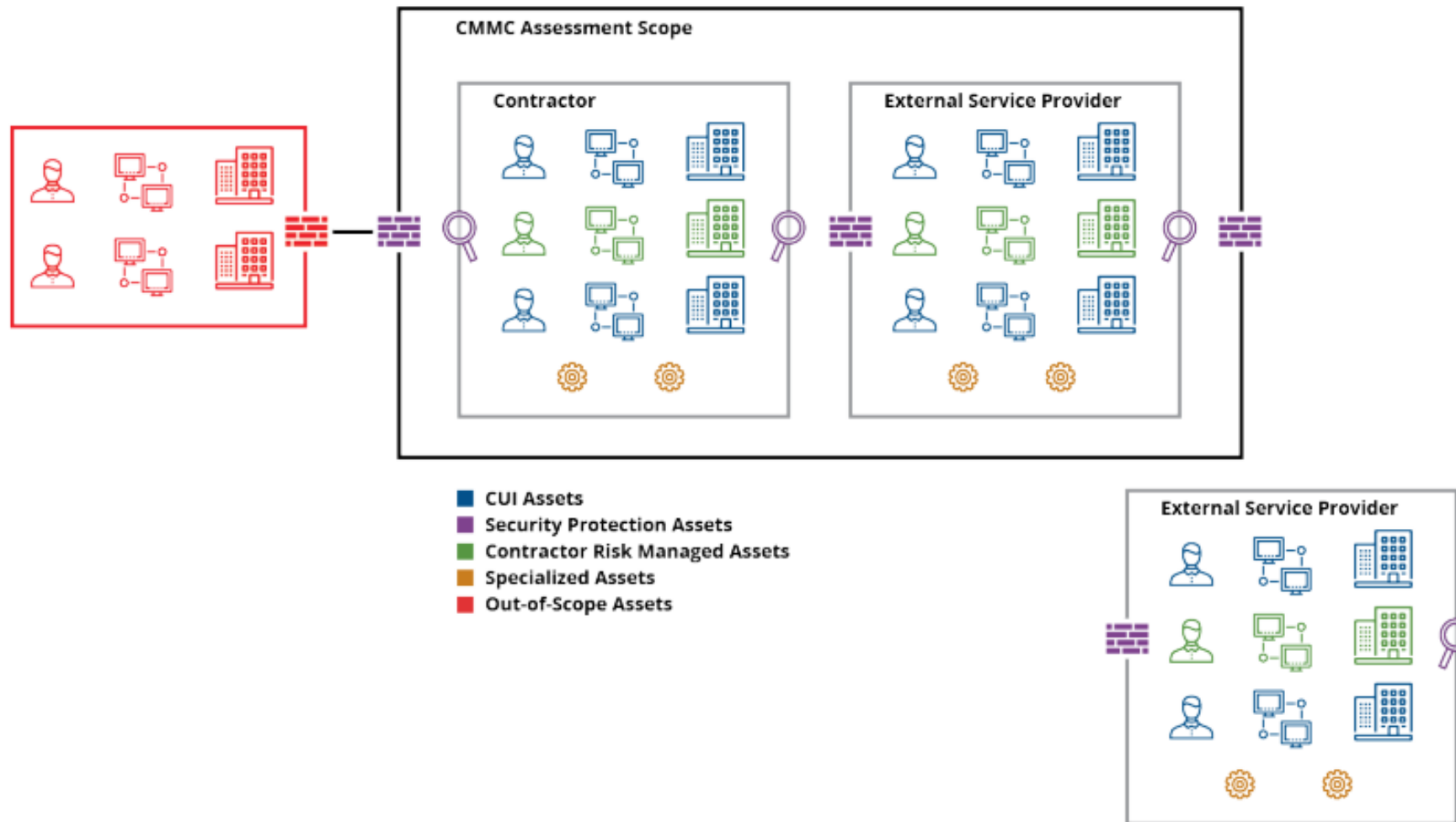


Figure 1. CMMC Assessment Scope

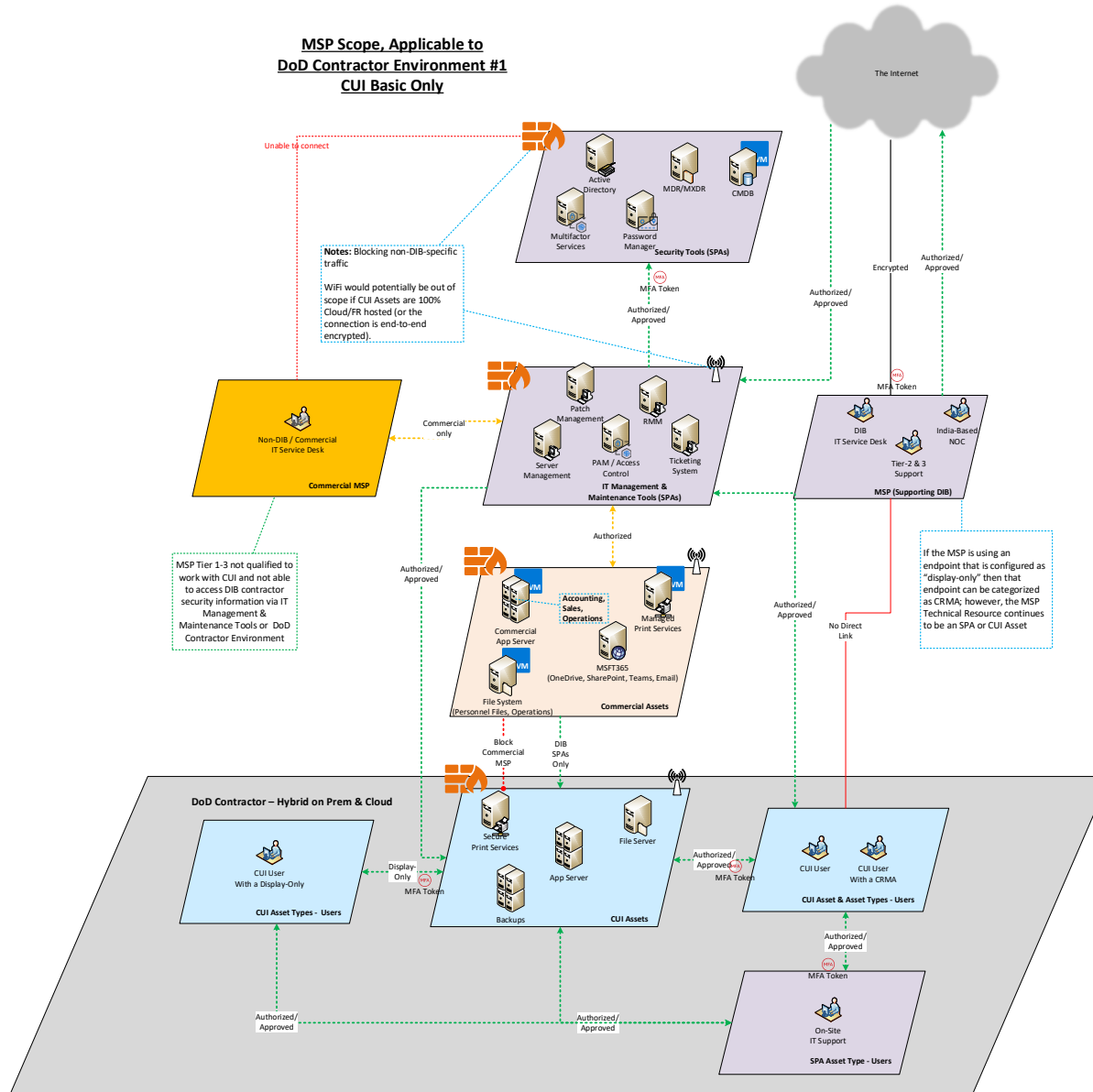


ESP Scoping Recommendations

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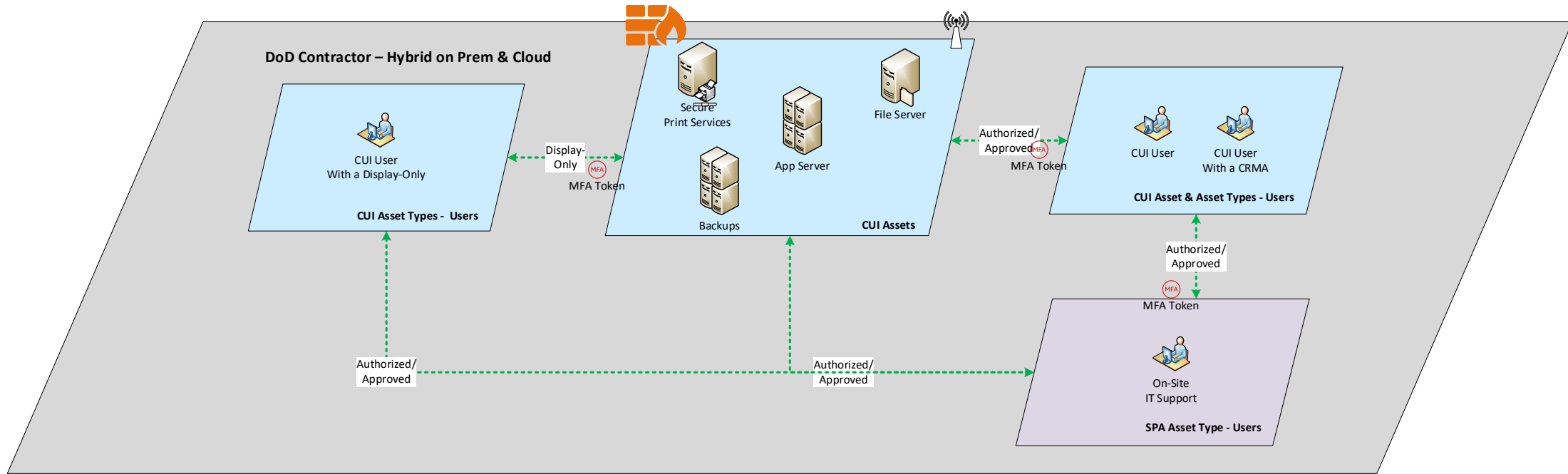


ESP Scoping Recommendations

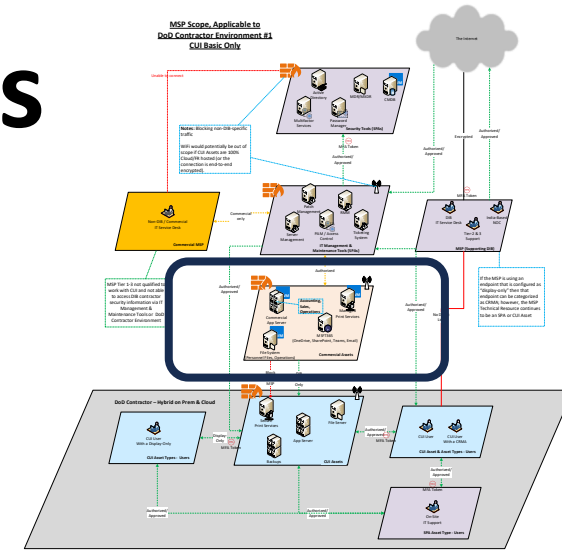
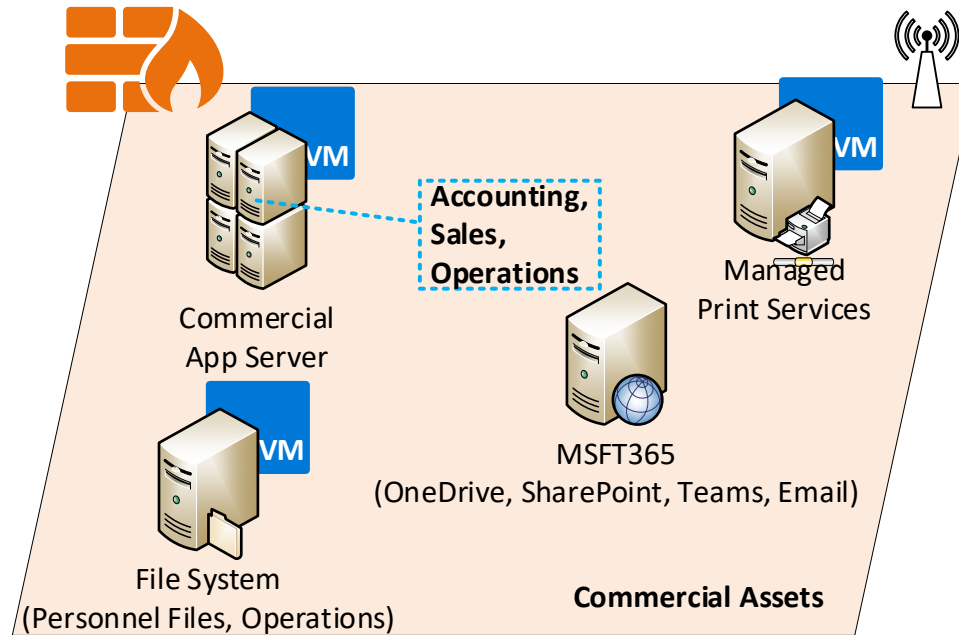


ESP Scoping Recommendations

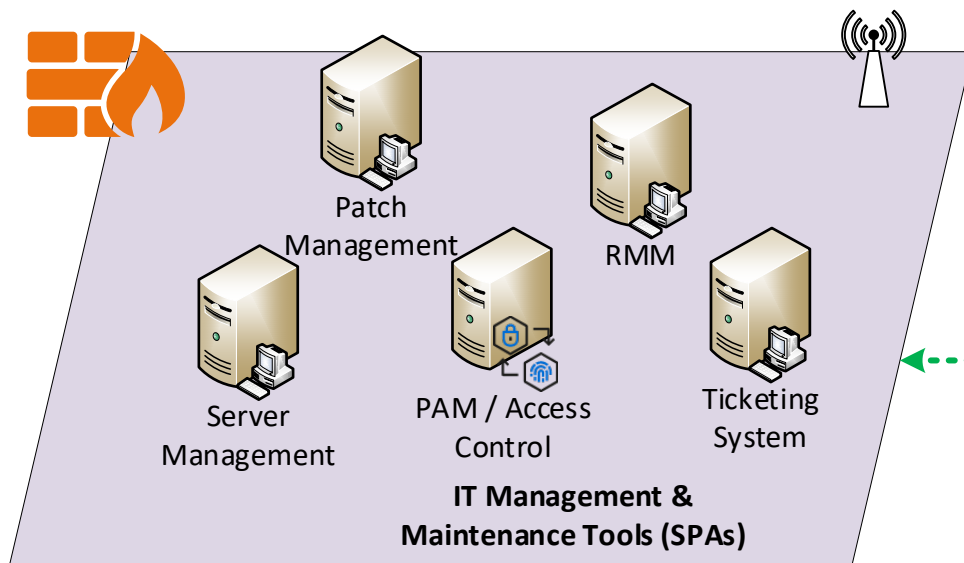
The OSC



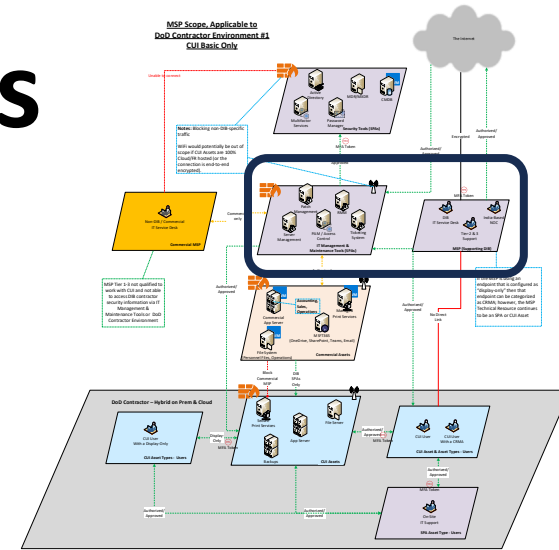
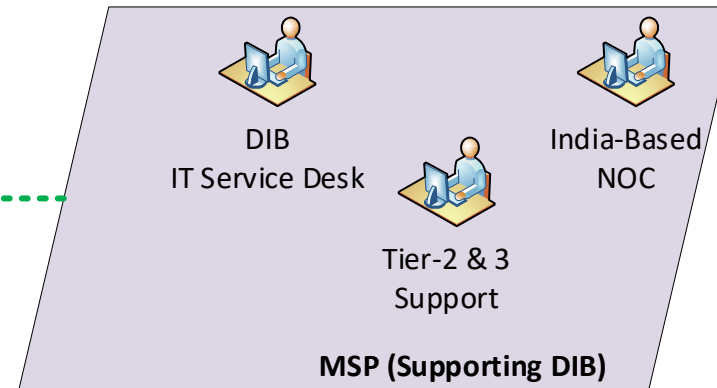
ESP Scoping Recommendations The OSC's Commercial Assets



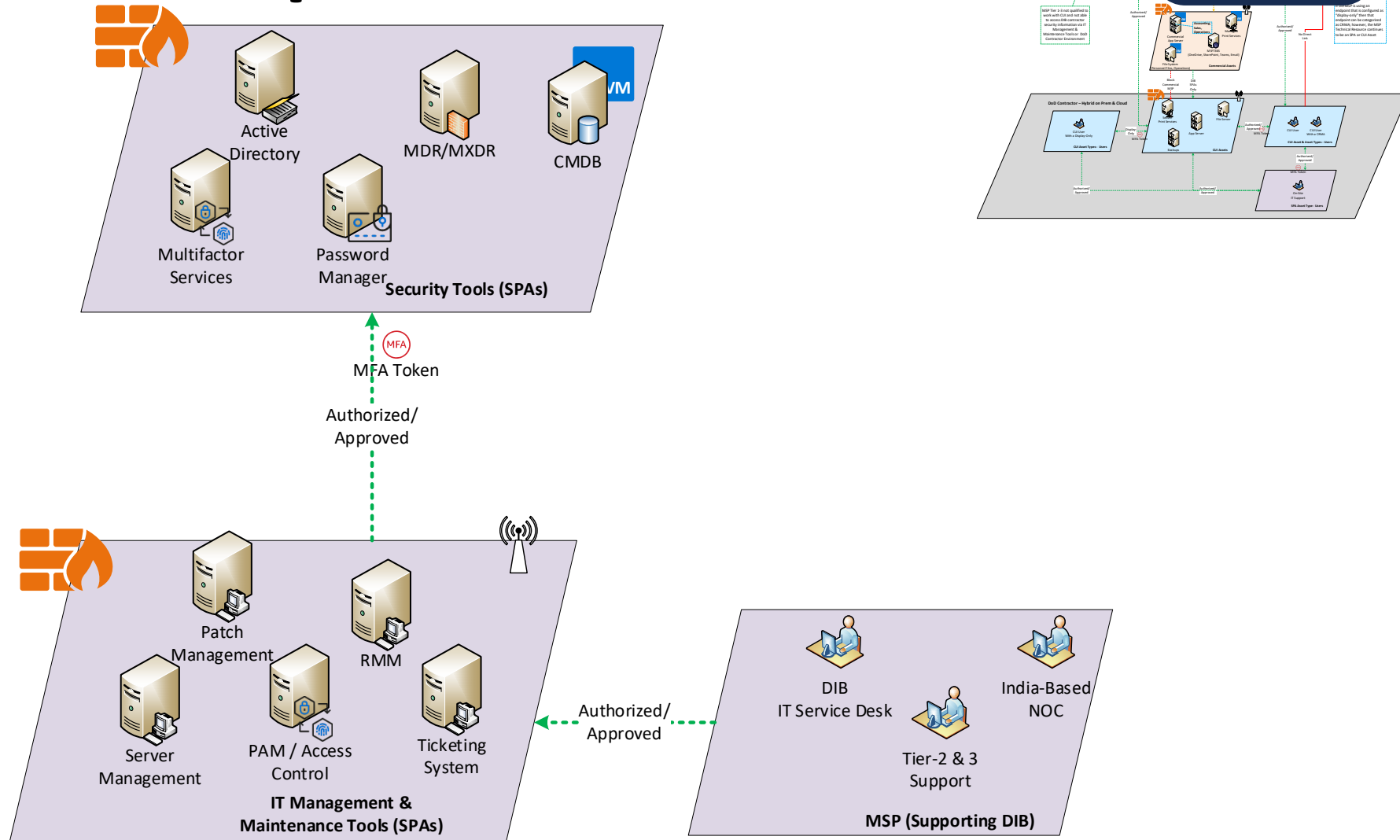
ESP Scoping Recommendations The ESP Perspective



Authorized/
Approved

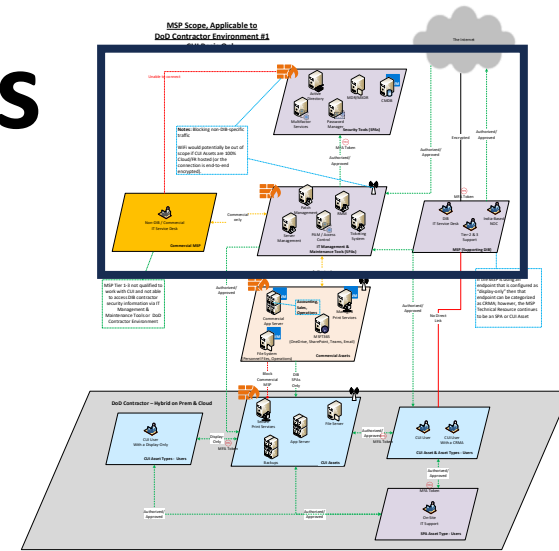
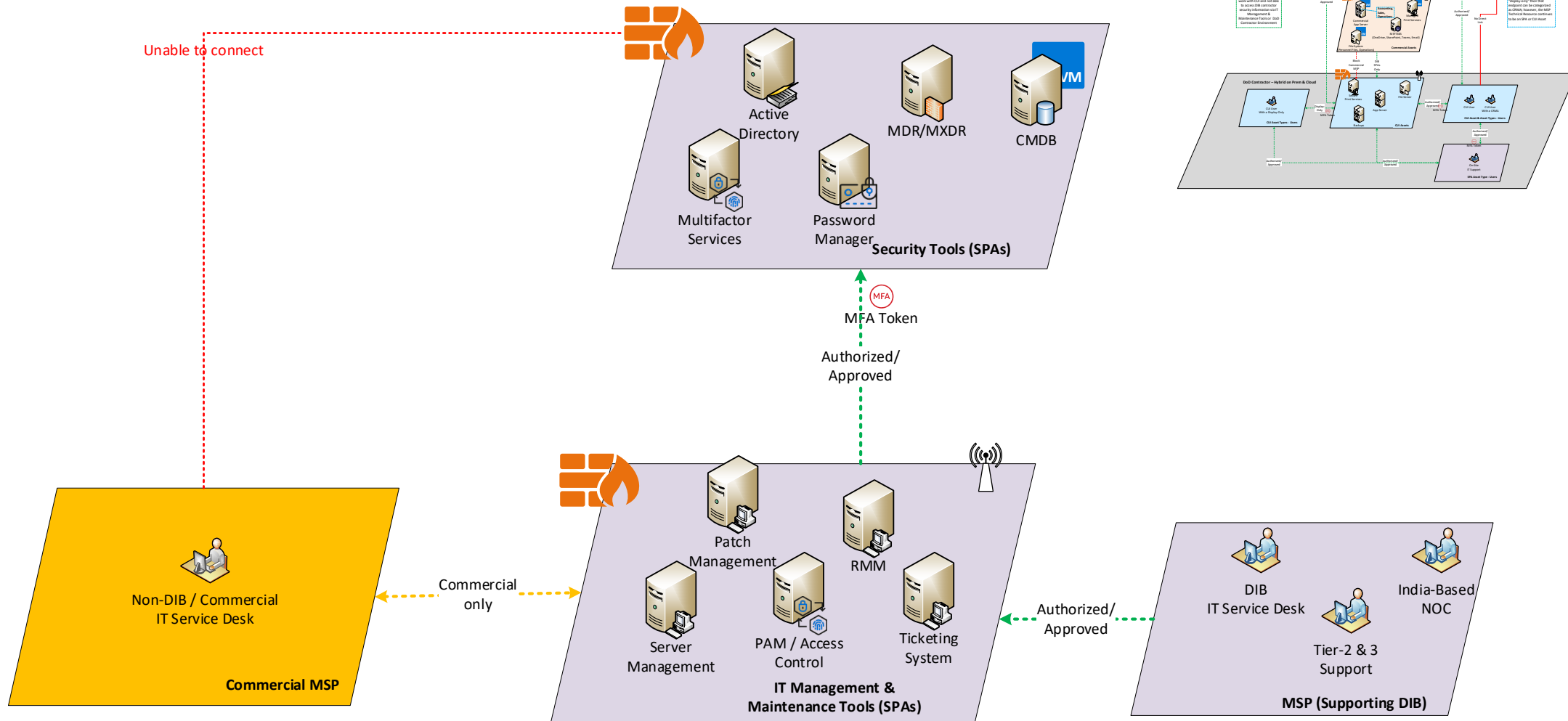


ESP Scoping Recommendations The ESP Perspective



ESP Scoping Recommendations

The ESP Perspective



Why the MSP Collective is Important

- Protecting Critical Infrastructure affects all of us
- If you are an ESP
 - It will create a level playing field when pursuing new opportunities
- If you are subject to DFARS 7012 or NIST 800-171
 - You can be confident your investments will yield the desired outcome
 - Your risk will be minimized
- If you are an SMB
 - Your interests will be represented
 - The cost barrier will be addressed
 - Your risks will be minimized
- If You are in Critical Infrastructure
 - Greater security and lower risk



Join Us

Become a Member of the Collective

MSPs for the Protection of Critical Infrastructure (MSP Collective)

www.mspcollective.org

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